

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 GOTEBO 00127 090931Z

14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
----- 023803

R 090834Z NOV 76
FM AMCONSUL GOTEBOG
TO USDOC WASHDC
INFO SECSTATE WASHDC 0102
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBOG 0127

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0006
2. 110876
3. EABERG
4. 401 SWEDEN
5. MAD
- 6A. REPLY TO --
- 6B. JAN BLENNIUS, MANAGING DIRECTOR
- 6C. LB TEKNIK AB
OSTRA HAMMGATAN 7
S-411 10 GOTEBOG, SWEDEN
7. CABLE --; TELEX 20UIT DYNAMIC S; TEL 031/17 73 00
8. CO. REF. A. JOHNSON & CO., INC., 110 E. 59TH ST NEW YORK,
NY 10022
9. 114. 9A. EXCLUSIVE AGENCY SWEDEN
10. DESCRIPTION
3537138-0000 HIGH CAPACITY TRUCKS FOR HANDLING SHIPPING CON-
TAINERS IN DOCK AREAS. INCLUDED ARE STRADDLE TRUCKS
LIFT TRUCKS, AND OTHER CONTAINER HANDLERS. NOT
WILLING ESTIMATE ANNUAL SALES POTENTIAL, BUT SAYS
THERE IS A VERY GOOD POTENTIAL FOR THE RIGHT
PRODUCTS
3537143-0000 HAULAGE TRACTORS AND TRUCKS FOR USE IN DOCK AREAS
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3537283-0000 PARTS AND ATTACHMENTS FOR INDUSTRIAL TRUCKS AND
TRACTORS.ALL KINDS OF CONTAINER HANDLING

ATTACHMENTS OF PARTICULAR INTEREST.

MANUFACTURER, AGENT, DISTRIBUTOR, EXPORTER, AND IMPORTER OF
MATERIALS HANDLING EQUIPMENT AND AUTOMOTIVE PARTS AND ACCESSORIES
BELONGS TO THE VERY LARGE JOHNSON GROUP. COMPANY ENJOYS
EXCELLENT REPUTATION. HAS VERY GOOD RESOURCES AT ITS DISPOSAL.
RELIABLE LOCAL SOURCE SAYS OBLIGATIONS ALWAYS MET PROMPTLY AND
RECOMMENDS BUSINESS RELATIONS.
OWENS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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TAGS: BTIO, SW
To: COM
Type: TE
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